

“We value our trusted partnership with Tenaska. Their representatives understand the needs of our business and provide solutions that are a win-win for all. Tenaska’s expertise allows us to anticipate market changes and make better-informed decisions. They are a true market leader in the natural gas industry.”

**STEVEN A. VILLAS**

President Hess Trading Corporation and  
Vice President Oil & Gas Marketing  
Hess Corporation

**Premier Natural Gas  
Supply Chain Manager  
For Over 25 Years**





# Expertise.

Tenaska's natural gas marketing affiliate is a trusted market leader with more than 25 years of industry experience. With proven expertise, we develop innovative solutions for a wide range of market challenges. A customer-focused approach allows us to create personalized strategies to effectively meet the needs of our customers.



**Top 5**  
North American  
Gas Marketer  
Since 2013

(Source: Platts Gas Daily)



**Top-ranked**  
Pipeline Capacity  
Release Trader  
Since 2009

(Source: CapacityCenter.com)



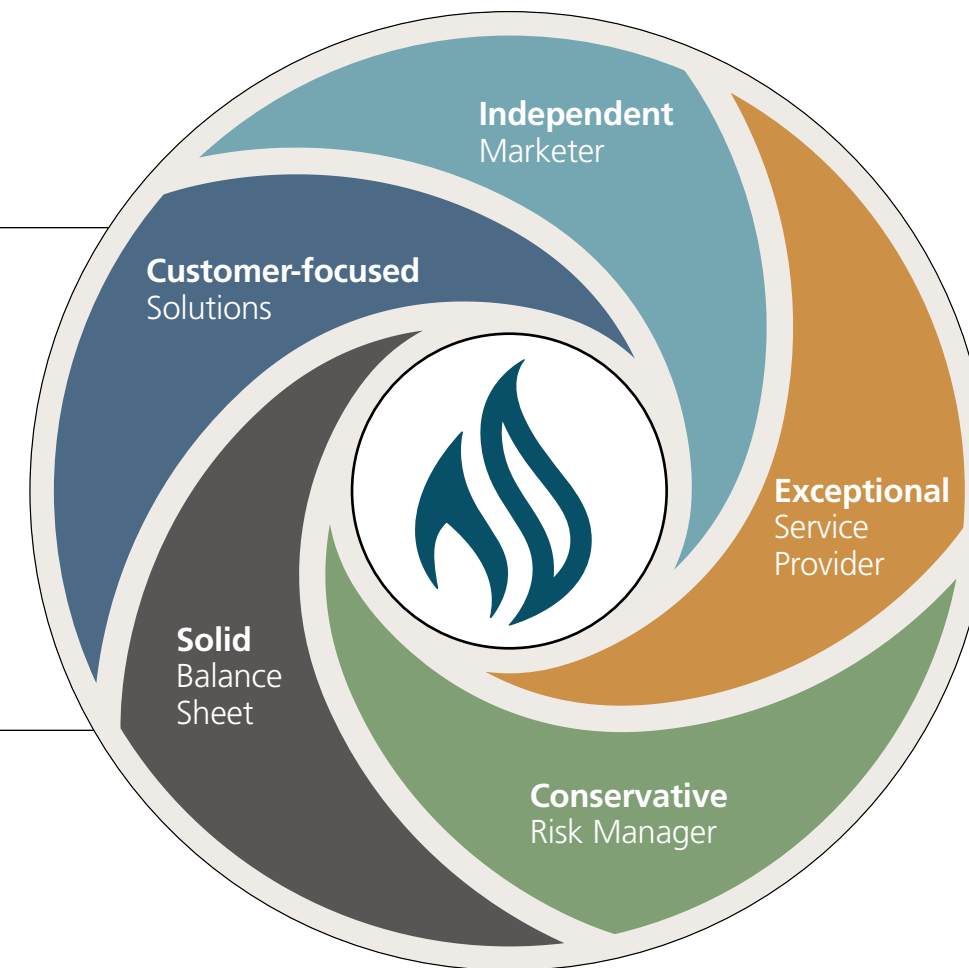
**Top 5**  
In Value &  
Customer Satisfaction  
Since 2007

(Source: Mastio & Company)

## OUR SERVICES

- Purchase and sale of natural gas
- Acquisition, management and optimization of natural gas transportation and storage capacity
- Supply and demand volume swing management
- Energy risk management and financial and physical hedging
- Scheduling, nominations and market operations
- Customized accounting, settlement and invoicing
- Tailored reporting strategic to customers' business needs and success measures
- Seven-day-a-week trading and scheduling operations

# Value.

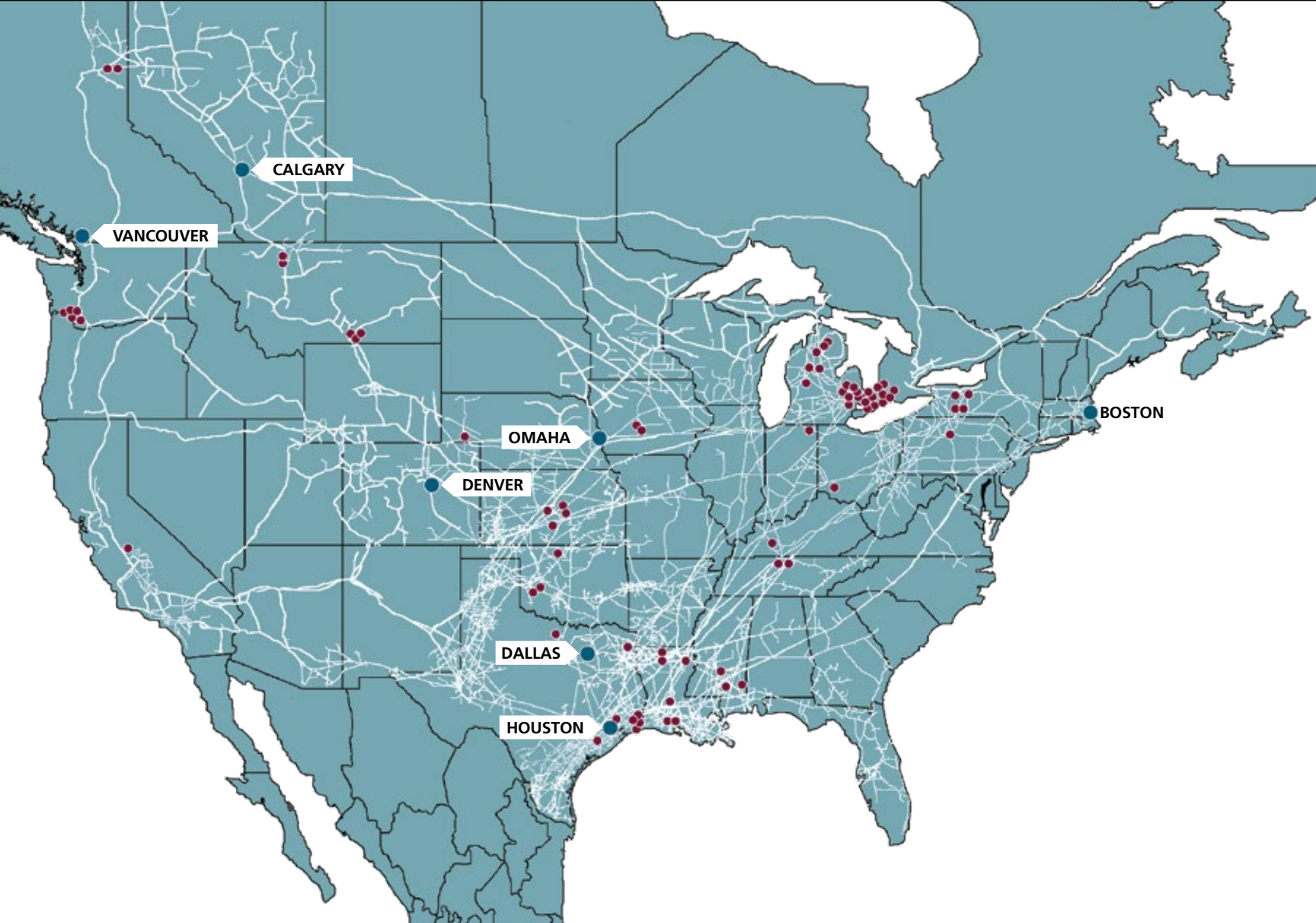


"Customers count on our reliability and responsiveness to meet their needs in dynamic market conditions. Our team of experienced professionals deliver exceptional supply chain management services through our physically focused business model. Tenaska is an independent marketer oriented to deliver customer value with a long-term commitment. This is the Tenaska difference."

**MARK WHITT**  
President  
Tenaska Marketing Ventures

# Reliability.

With deep market knowledge, Tenaska's skilled natural gas marketing team reliably and efficiently manages pipeline flows throughout North America. With its extensive network of contracted pipeline and storage assets, customers can depend on Tenaska to deliver gas when and where it is needed.



**TMV**  
Natural Gas Pipeline  
& Storage Capacity  
(Contracted & Managed)

- TMV Offices
- Pipeline Capacity (Indicated by white lines)
- Storage Capacity